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**The  
Real Estate  
Council  
of  
San Antonio**

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*The Organization  
for  
San Antonio Area  
Real Estate  
Professionals*

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**The Real Estate Council of San Antonio  
8626 Tesoro, Suite 803 ♦ San Antonio, Texas 78217**

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## The Real Estate Council of San Antonio

In today's ever-changing real estate environment, turning challenges into opportunities can lead to tremendous success.

How to do this becomes even more important as industry professionals position themselves to do business in the 21st century.

The Real Estate Council of San Antonio provides its members with vision, leadership, and initiative for the city's second-largest industry. We work to strengthen the overall community through the education and involvement of our members. And we strive to achieve a balance that promotes a healthy economy while enhancing the quality of life in the San Antonio area, where we live and work.

### Join the Real Estate Council of San Antonio

#### **PUBLIC POLICY**

We help to provide a voice for our industry by opening, maintaining and nurturing lines of communication with public policy-making bodies. We monitor legislation and regulations that affect the real estate industry, and we provide input when possible.

We also work closely with other business- and real estate-related organizations in San Antonio to develop unified positions on significant issues. And we communicate regularly with the Real Estate Councils of Dallas and Austin, as well as other business organizations around Texas, to accomplish our goals at the state level.

#### **EDUCATION**

The Council regularly schedules informative programs on topics of significance to our industry. Many of these meetings also qualify for continuing educational credit for licensed real estate professionals.

#### **COMMUNITY INVOLVEMENT**

The Council is involved in many community service initiatives, most notably our Green Team partnership with the City of San Antonio and Keep San Antonio Beautiful.

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## The Benefits of Membership

There are three levels of membership in The Real Estate Council of San Antonio: Patron, Corporate and Individual. As a locally based organization, all membership dues go toward local issues, initiatives and programs. At each level of membership, one can benefit from a wide range of services and opportunities for participation:

- ◆ **Council Monitor:** Bimonthly newsletter reporting on important issues affecting the industry plus a review of Real Estate Council activities.
- ◆ **Membership Activities:** Regular breakfast or luncheon seminars which focus on educational topics. All functions will have preferred rates for members.
- ◆ **Council Alert:** Periodic requests for specific action by Council members on critical issues.
- ◆ **Committee Participation:** Volunteers are the life-blood of the Real Estate Council. Each year members are given the opportunity to participate in the organization's standing committees. This opportunity ensures the chance for broad-based input in key areas such as government relations, education and community relations.

### Membership Levels

#### **PATRON**

*Benefits include:* Company name listed on all Council printed materials such as letterhead, program announcements and brochures; a seat on the Council's Board of Directors; and an unlimited number of individuals from firm participating at member rates. Plus special meetings on topics impacting San Antonio's real estate and business communities. Company name plus participating individuals' names recognized as members.

#### **CORPORATE**

*Benefits include:* 3 from firm participating at member rates; plus participation in some of the same special meetings as Patron members. Company name plus 3 individuals' names recognized as members.

#### **INDIVIDUAL**

Participation at the member rates with individual's name listed on the Council's membership roster. Dues are billed annually on the anniversary of when the company/individual originally joined.

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## Membership Application

### — Annual Dues —

- Patron** (\$1,500)       **Corporate** (\$750)       **Individual** (\$350)

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Individual Name

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Corporate Name

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Primary Business (Developer, Broker, Banker, Attorney, Architect, Engineer, Accountant, Property Management, etc.)

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Address

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City/Zip

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Phone/Fax

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E-mail

Additional Members (list 3) For Patron, (list 2) For Corporate.

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1. E-mail

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2. E-mail

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3. E-mail

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Please indicate preference for participation:

- Communications Committee
- Community Relations Committee
- Education Committee
- Governmental Affairs Committee
- Leadership Development Committee
- Membership Committee
- Program Committee
- Special Events Committee

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Please return completed application with check to:

**The Real Estate Council of San Antonio**  
8626 Tesoro, Suite 803 ♦ San Antonio, TX 78217

www.recsanantonio.com

For information call: (210) 804-1155  
(210) 804-1166 (FAX)

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